

# JOSEPH A. SAMPLE

Cherry Hill, NJ

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## HIGHLIGHTS OF QUALIFICATIONS

- Strong technical background coupled with overall business knowledge and contemporary information technology skills.
- Led product development team and managed customer support task force.
- Demonstrated initiative and team leadership skills

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## PROFESSIONAL EXPERIENCE

### GlaxoSmithKline

Philadelphia, PA

#### Associate Product Manager

2007-Present

- Leader of a 4-site team created to integrate practices and effect process improvements identified through quality tools and metrics. Developed and executed product management plans.
- Leader of multi-site cross-functional teams responsible for integrating procedures on inventory control, product recall and return, temperature monitoring and document retention.
- Responsible for evaluating product and process improvements, as well as engineering design changes and improvements in product quality.

#### *Accomplishments*

- Decreased product release times by 40% and improved customer services levels for various products by process improvements in the supply chain.
- Increased production schedule compliance to 99.5%

### Westfield Industries

Pennsauken, NJ

#### Project Engineer

2004-2007

- Initiated and managed product ordering and manufacturing process improvement project that resulted in 85% reduction in product lead-time, 65% reduction in product cost.
- Performed analysis of new product development process from conception through production. Identified inefficiencies in process and recommended solutions.
- Developed and maintained annual project budgets exceeding \$250,000.

#### *Accomplishments*

- Coordinated 3 teams of union employees and outside consultants generating a 75% reduction in changeover time.

#### Design Engineer

2002-2004

- Designed and tested equipment components.
- Performed computer-aided analysis of components.

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## EDUCATION

### Rutgers University, School of Business

Camden, NJ

Candidate for Master of Business Administration degree

May 2016

Concentration: Marketing

- 3.84 GPA

### Drexel University

Philadelphia, PA

Bachelor of Science, Mechanical Engineering

May 2002